

POINT OF SALE

Convenience

SouthWare's Point of Sale allows customers to pay how they want, where they want, and be on their way quickly—whether it's through lightning-fast chip card transactions or any of the array of mobile payments on the market. You'll be ready to say "yes" to any and all customer payment requests.

Benefits

- Get customers' purchases checked out quickly
- Customize keystrokes required to record a sale
- Combine returns and new sales on the same invoice
- Capture as much or as little information about each customer as desired
- Make operators more efficient with hardware options such as electronic cash drawers and bar code readers
- Easily handle special situations such as layaways, requests for delivery, and special orders
- Instantly know the availability and location of any stock item
- Remind operators to suggest related add-on items
- Monitor sales throughout the day
- Tightly control receipts by tracking cash, check, and credit card payments and reconciling them per operator



With the integrated Cayan Genius platform, you can accept credit, debit, EMV/chip cards, gift cards, Apple Pay, Android Pay, Samsung Pay, Level Up, industry-specific payment types like HSA and FSA cards, and more.

Point of Sale integrates with SouthWare's Inventory Series to give you a complete inventory sales and management system. With Point of Sale you get the power of an order entry system with the speed and convenience you need in a point of sale station. You can also customize the entry features and integrate hardware options to create the system that's right for your business.

FEATURES & FUNCTIONALITY

GENERAL ENTRY FEATURES

- Customize the keystrokes and security features per operator
- Regular, no charge, credit memo, billing adjustment, payment on account, and layaway type orders
- Option to add customer record during sale
- Optional PO#, shipping info, other info
- Text and notes for the order

LINE ITEM ENTRY FEATURES

- Sale of an item, return, sale of service
- Option to zoom into inquiry for an item
- Numerous pricing options
- Serial, lot, or other tracking numbers
- Option to display suggested related items
- Text and notes

PAYMENT ENTRY FEATURES

- Allows miscellaneous add-on charges
- Calculates proper sales tax
- Any combination of cash, check, credit card, or on account payment
- Calculates change due
- Optional interface to electronic cash drawer

OTHER SPECIAL FEATURES

- 80-column invoice or 40-column receipt
- Option to print and read bar codes
- Sales tax and commissions may vary per item sold
- Terminal lockout and other security options

MANAGEMENT AND REPORTING FEATURES

- Daily totals report
- Cash drawer reconciliation
- Department/operator cash reconciliation
- Daily deposits report
- Daily sales report
- Operator “override” report
- End of day sales register
- Interactive sales inquiry
- Numerous sales analysis reports
- Inventory turns analysis per item and other inventory analysis reports
- Optional ExecuMate II and ExcelReport analysis

UNIQUE BENEFITS YOU GET WITH POINT OF SALE INCLUDE:

- Cash register speed without sacrificing the ability to handle complex customer and invoicing situations
- Instant access to inventory status to answer questions
- Option to special order or backorder an item for a customer
- Serial numbers and other tracking to help with warranty and service claims
- Automatic suggestions to boost add-on sales
- Option to tailor entry features for each operator or department
- Access to past sales history for a customer
- Complete security for your POS stations and monitoring of what was done on each terminal
- Inventory and sales analysis per stock item instead of just in total for inventory
- Pricing options to handle all types of special situations